STYLED WITH PRIDE

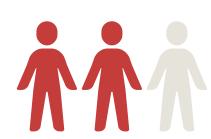
LGBTQIA+ HAIR & BEAUTY FINDINGS

This research highlights the LGBTQIA+ community's experiences with self expression, representation & inclusion with hair & beauty services. Insights also uncover how this affects their consumer choices.

PERSPECTIVES ON INDUSTRY REPRESENTATION

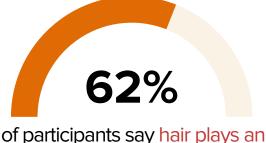
Survey Participant Breakdown

2% 15% **13**% 4% 1%



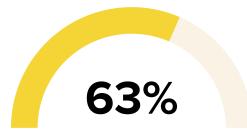
Two-Thirds of Participants Say They Feel Represented in the mainstream hair & beauty industry

Gender Expression Through Hairstyles



important role in their gender expression

Gender Expression Comfort Level



say they have become much more comfortable in their outward gender expression over time

Among age groups, Generation X reported the highest level of comfortability with their gender expression



When choosing a salon to book a hair appointment 30% of participants say LGBTQIA+ representation among staff is an important factor

When choosing a business to book a beauty appointment 26% of participants say LGBTQIA+ representation among staff is an important factor

26%

Among age groups, Generation Z was more likely to consider representation in staff an important factor



Importance of Brand Values

Prioritize purchasing products from LGBTQIA+ friendly brands



SOURCE: TALKER RESEARCH, VAGARO, INC